

## Application for Corporate Membership

**Date:**

<b>Model</b>	
Name of the company	
Address	
Contact details	
The year of foundation	
Company business activity	
Number of owners/shareholders	
Number of employees	
Business units	
Product lines	
Production capacity (tons per hectares)	
Production volume per month / year	
Cost of production per unit	
Sell price of products per unit for domestic market	
Sell price of products per ton/kg for exports	
Free On Board (FOB) Price	
Cost, Insurance and Freight (CIF) Price	
Current export countries	
Current export capacity	
New export countries	
Locations	
Production facilities	
Quality standards in place	
Availability of warehouses (rented or own)	
Number of warehouses	
Warehouse capacities	
Top domestic suppliers	
Top overseas suppliers	
Top domestic buyers	
Top overseas buyers	
Health and Safety policy	
<b>Economics</b>	
Summary about company growth and strategy for near future	
Revenue	
How much total debt/bank borrowings	
How much interest payments	

Types of debt/borrowings	
How many years to repay debt/borrowings	
Any bank charges/security/pledge over assets	
Land lease amount and number of years	
Equipment lease amount and number of years	
Total Expenses (expense items)	
Profit	
<b>Financial indicators:</b>	
Quick ratio (ability to utilize its high liquid assets to immediately meet business's short term financial responsibilities, measures financial wealth and flexibility)	
Current Ratio / working capital ratio (condition of the business in terms of its available operating funds that can cover short-term financial liabilities)	
Return on Equity (ROE, shows the profitability of the company)	
<b>Administration</b>	
Main stakeholders of the company	
Top Management	
Senior Managers	
Headquarters	
Branches and representative offices	
<b>Task to International IFPA</b>	
What kind of issues you would like to address to International IFPA / What kind of services of International IFPA you would like to obtain	