

PARTICIPANTS OF THE BUSINESS VISIT TO ISTANBUL, NOVEMBER 1–4

1. Limited liability company «Avtoinvest» («Avtoinvest» LLC.)

Field of activity	International transportation of goods by road
Website	www.avtoinvest.by
Participants of the visit	1. SIARHEI PUZANKEVICH, GENERAL DIRECTOR
Products	Transportation of goods by road in international traffic
Area of interest in Türkiye	International cargo transportation. Interested in negotiations with companies: 1. Who need cargo transportation from Türkiye to Belarus and Russia. 2. Export and import operations (Europe – Belarus, Russia – Europe). 3. Which have storage facilities in Istanbul.

2. Industrial park Development Company

Field of activity	Investment in commercial real estate Attracting investment in Belarus
Website	https://en.industrialpark.by/
Participants of the visit	1. Artur Detkov, <i>Head of Department for Attracting and Servicing Investors from Europe and America</i> 2. Roman Aleinikov, <i>Chief Investment Project Manager</i>
Products	Sale (lease) of land plots Sale (lease) of commercial property
Area of interest in Türkiye	Looking for Turkish companies interested in opening production facilities in Belarus. Companies of any direction, except food and light industry. The Industrial Park “Great Stone” is a unique territory within the Republic of Belarus. The park has been designated a Special Economic Zone, which allows it to offer benefits to investors which exceed those in other Free Economic Zones within Belarus. This ensures Great Stone’s attractiveness and facilitates fulfilling its potential. Great Stone is located 25 km far from Minsk. The park is conveniently located, offering easy access to the Moscow-Berlin international highway (M1/E30) and other significant trunk roads. The following infrastructure facilities have been completed: main highways (modern roads with 4-6 lanes, including traffic lights, bicycle lanes and sidewalks), engineering, pipelines, water supply facilities, water intake

Products	Yeast, nutrients, enzymes, stabilizers for food industry
Area of interest in Türkiye	Interested in negotiations with manufacturers of emulsifiers and stabilizers for the food industry, food additives, yeast. Business meeting with the company: 1. Prozas Dış Tic.Ltd.Şti. Kisikli M. Hanimseti S. 30 Uskudar, Istanbul, 34692 TÜRKIYE Office Phone + 90 216 5200992 Fax +90 216 5200993 Mobile Phone +90 543 1391170 Email esmaa@prozas.com Website www.prozas.com

6. Belcosmos Space agency Ltd

Field of activity	Activities in the field of computer programming
Website	
Participants of the visit	1. KUKHAREVA TATSIANA, DIRECTOR 2. VLADIVIROVA OLGA, Project Manager
Products	
Area of interest in Türkiye	Negotiations with Turkish law firms.

7. The Belarusian Production and Trade Concern of timber, woodworking and pulp and paper industry «Bellesbumprom»

Field of activity	Logging, woodworking, furniture production. Logistics
Website	http://www.bellesbumprom.by/en/
Participants of the visit	1. Dmitry Prokhotsky, Chief Specialist of WPP Management
Products	The activity of the concern is divided into three sectors. The logging sector includes procurement and hauling of timber, its cross-cutting, production of industrial wood and wood products, production of sawlog, veneer, matchbox and technological raw materials, resin extraction. Sector of pulp and paper industry is specialized in the production of cardboard and paper products. There are over 20 types of paper and cardboard. Sector of woodworking and furniture production is

	divided into two major branches, which are closely intertwined: on the one hand - it is the primary processing of wood raw material and production of elements for the furniture and construction industries (windows, doors, moldings, wood boards, etc.), on the other hand – production of furniture directly addressed to the end market.
Area of interest in Türkiye	Negotiations with companies interested in woodworking products, lumber, purchase of wooden furniture. Logistics.

8. JSC «Rechitsadrev»

Field of activity	Manufacture of office and household furniture, chipboard and laminated boards, plywood, latoflex, fuel briquettes.
Website	https://rechdrev.by/
Participants of the visit	<ol style="list-style-type: none"> 1. BUTKOUSKI DZMITRY, Director General 2. PRIHARA DZMITRY, Deputy General Director for Sales
Products	Plywood, chipboard, laminated chipboard, latoflex, fuel briquettes, cabinet furniture for office and home
Area of interest in Türkiye	<p>Promotion in the Turkish market of plywood, chipboard, laminated chipboard.</p> <p>Negotiations with companies:</p> <ol style="list-style-type: none"> 1. Traders of woodworking products. 2. Retail (building materials). 3. Furniture Manufacturers.

9. JSC “Mostovdrev”

Field of activity	Woodworking
Website	http://www.mostovdrev.by/
Participants of the visit	<ol style="list-style-type: none"> 1. ANATOLI MAKHNACH, Deputy Director
Products	Plywood grades FK, FSF, FOF, MDF and LMDF boards, lumber, moldings, laminate flooring
Area of interest in Türkiye	<p>Wholesale of plywood, MDF and LMDF boards, lumber, moldings, laminate flooring.</p> <p>Interested in wholesale buyers or companies that use plywood, slab, lumber, MDF and LMDF boards, in their work.</p> <p>Business meeting with the company:</p> <p>YALÇIN ORMAN ÜRÜNLERİ İNŞAAT SANAYİ VE</p>

	<p>Umranıye – ISTANBUL</p> <p>2. Manufacturers of lines for drilling and milling and 3D plasma cutting of sheet and profile products</p> <p>3. Other manufacturers of metalworking equipment and blast rooms</p>
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12. SOHRA, Limited Liability Company

Field of activity	Maintenance, assembly and repair of equipment, hardware and/or components. Export-import supplies
Website	
Participants of the visit	1. Krakasevich Darya, Deputy General Director
Products	Products of the industrial complex of Belarus (trucks, buses, tractors, loaders, mining dump trucks, agricultural machinery, high-tech special equipment, tires, etc.). Construction materials, food products.
Area of interest in Türkiye	Mechanical engineering, automotive industry, metallurgy, logistics. Export of products to Türkiye.

13. Rubikon-agro ltd.

Field of activity	Veterinary Pharmaceuticals, wooden furniture production
Website	http://rubikon-agro.com
Participants of the visit	1. Chepil Sergey, Marketologist
Products	Veterinary medicine
Area of interest in Türkiye	Purpose of the trip: purchase of equipment and components from Europe. We had problems with the purchase of some machines. There are also problems with the purchase of solvents, alcohols. European factories stopped supplying sanctioned goods to our markets. Also we interested in leather and upholstery for the furniture.

14. Limited Liability Insurance Broker «DSD-Insurance»

Field of activity	Insurance
Website	http://dsd-insurance.by/
Participants of the visit	1. YEPIFANAU PAVEL, Director 2. DZEMIDOVICH IRYNA, Specialist of the Insurance Department
Products	Insurance Services
Area of interest in Türkiye	Insurance, insurance companies, insurance brokers, reinsurance Insurance companies, insurance brokers, insurance agents and insurance agencies

	<p>COOPERATION WITH COMPANIES: https://www.anadolusigorta.com.tr/en/motor https://www.allianz.com.tr/en_GB/products/motor-insurance.html</p> <p>https://www.aksigorta.com.tr</p> <p>https://www.turknippon.com</p> <p>https://www.magdeburger.com.tr</p> <p>http://www.urazsigorta.com/urunlerimiz.html</p> <p>Preferences to Turkish Insurance Companies (Istanbul): 1. Rating 2021/2022 – in the top ten 2. Must specialize in insurance services for motor vehicles: green card, autocitizenship, hull, cargo, carrier liability insurance)</p>
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15. Private transport unitary enterprise «BELATEKAVTO»

Field of activity	International freight
Website	
Participants of the visit	1. Aliaksandr Bandarenka, Director
Products	Cargo delivery to/from Turkey in 40' sea containers
Area of interest in Türkiye	<p>Organization of cargo delivery to/from Turkey in 40' sea containers, visiting the port of Ambarli, port of Gebze</p> <p>meeting with manufacturers (or wholesale companies) of pellets and lumber, fuel briquettes</p> <p>meeting with companies engaged in transshipment of sanctioned cargo (including warehouse logistics), Turkish sea carriers (sea lines) for the transportation of containers that operate in the direction of Novorossiysk and Israel, Mersin</p>