Pristina Ticaret Müşavirliği

Kimden: Turkish Embassy in Prishtina <embassy.prishtina@mfa.gov.tr>

Gönderme Tarihi: 21 Şubat 2022 Pazartesi 16:46 **Kime:** Pristina Ticaret Müşavirliği

Konu: FW: Invitation for cooperation on organising a Turkey Pavilion at 21st EXPOKOS

Exhibition in Prishtina

Kategoriler: Kırmızı Kategori



From: Bekim Xhafa <bekim@ceokos.com> Sent: Monday, February 21, 2022 4:33 PM

To: Turkish Embassy in Prishtina <embassy.prishtina@mfa.gov.tr>

Subject: Invitation for cooperation on organising a Turkey Pavilion at 21st EXPOKOS Exhibition in Prishtina



Invitation for cooperation on organising a Turkey Pavilion at 21st EXPOKOS Exhibition in Prishtina

Honourable Mr. Çağrı SAKAR,

we are delighted to inform you that the 21st **EXPOKOS** is going to take place LIVE onsite on 25th and 26th May 2022 in Prishtina. This year's EXPOKOS is being held under the Patronage of Prime Minister's office of Republic Kosova.

Herewith we would like to invite the Turkish Embassy with its Economic Section and the network of Turkish Chambers of Commerce in Western Balkans to organise a joint participation of Turkish companies that are already active in the Balkans and those from Turkey that may targeting the market of Balkans at EXPOKOS.

We are convinced that the Turkish Embassy is the right partner for introducing the EXPOKOS 2022 to a great number of Turkish companies, including members of the Turkish Chambers of Commerce, who operate or are aiming to operate in the Balkan market.

Our exhibition is the ideal place for growing companies looking for new markets and new partners. EXPOKOS is devoted to construction, energy, technical appliances and the safety and security sectors. This year, the exhibition turns 21 and during the past two decades EXPOKOS has been supported by over 6500 exhibitors and over 350.000 visitors from the Balkans, the EU, Turkey, and Asia.



ENERGY / CONSTRUCTION / MACHINERY / SAFETY AND SECURITY

To learn more about EPOKOS, please click the link below and download our event brochure, which includes detailed information:

BROCHURE

Each company or institution participating at EXPOKOS can already pre-register for direct one-on-one meetings with relevant stakeholders - click here to register for <u>one-on-one meetings</u>.

The second Exhibition is in October 19-20, 2022 and is covering the Agribusiness sector called AGROKOS Fair. It will be again under the Patronage of Prime Minister's office of Republic Kosova for which we would love to work as well together on Organising your country participation.

Here I may share with you the Event website for <u>Agribusiness Fair AGROKOS</u>

SOME TESTIMONIALS FROM OUR EXHIBITORS

EXPOKOS International Fair -video 1 EXPOKOS International Fair -video 2

EXPOKOS International Fair -video 3 EXPOKOS International Fair -video 4



Our team is committed to ensuring that all our international participants have a safe and productive stay at EXPOKOS 2022.

The EXPOKOS 21st Anniversary Gala Dinner will bring all of us together at the first Day of the Event and offer the opportunity to spend some unforgettable moments with your colleagues and partners from other countries and Kosova.

We look forward to cooperating with your Embassy for EXPOKOS 2022 in Prishtina and would be happy to further introduce us and the EXPOKOS to you in a personal or telephone meeting. Sincerely,

Bekim Xhafa

ceo

CEO LLC - Congress and Event Organization

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INTERNATIONAL FAIR EXPOKOS 21st Edition | 25 - 26 May 2022 Prishtina, Kosovo 5070 sayın kanun gereğine güvenir elektronik imza ile imzalanmıştır. ID:57483332202233103442. Bu





The Balkans Gate!



INTERNATIONAL FAIR EXPOKOS 21st Edition | 25 - 26 May 2022

Prishtina, Kosovo

EXPOKOS Fair is the most important and promotional event in the Western Balkans countries.

With its 21st edition happening on 25 – 26 May 2022 in Prishtina, EXPOKOS covers the fields of Construction, Energy, Mining & Safety and Security.

EXPOKOS is well-known as an efficient place for finding business partners and new customers. A trade fair where a large number of national pavilions, professional visitors and decision-makers come together.

EXPOKOS is a special opportunity, complemented with the additional conference focused on Western Balkan enterprises, which will guarantee further attention and the presence of numerous visitors.

WHY EXHIBIT AT EXPOKOS FAIR?

Strong interaction between exhibitors and professional visitors

Gate to a fast-growing market in the whole region

Face to face meetings with the largest distributors

Decision Makers' presence

Even more...

WHO WILL PARTICIPATE AT **EXPOKOS 2022?**

National pavilions from Balkan and Europe.

Famous world companies.

Professional visitors from Kosovo, the region, Europe, and Asia

PARALLEL ACTIVITIES AT THE **EXPOKOS FAIR**

Press conferences

B2C, B2B and B2G meetings

Possibility of matchmaking

Professional and informative business events: seminars, workshops. conferences by professionals in the field of construction, energy and real estate

Best practices in doing business in Balkans 5070 sayılı kanun gereğince güvenli elektronik imza ile imzalanmıştır<mark>. ID:57483332</mark>202233103442. Bu kod ile http://evrak.oaib.org.tr/ adresinden d

SUPPORTING INSTITUTIONS AND ORGANIZATIONS:

Government of the Republic of Kosovo

International and regional Chambers of Commerce



Our 365 days of Business-to-Business support for our exhibitors is the best way to find your best potential business partner in Kosovo and our neighbor countries.

All participating companies who subscribe within the deadline for the upcoming 21st Edition of EXPOKOS Fair, from 25 - 26 May 2022 in Prishtina, will benefit from B2B service on a daily basis for a year-long free of charge.

Benefits will be for the companies who book their booths **today** and use our support in getting more ideal business partners any time **tomorrow**.



CONSTRUCTION

Building materials; building systems and equipment; raw material; prefabricated building: chemical auxiliaries for the industry: isolation, heating and sanitary technology; electrical installation: ceramics: doors and windows; metal processing; house and buildings decoration; road construction; glass facades; glass building materials; roof construction: street and park lighting; lifts; interior work; natural stones; stainless steel; recycling, etc.

ENERGY & MINING

Electric power industry; Alternative energy from: wind, water, solar, gas, coal, oil and fuel; Gas stations and bases; Ministries and institutions of energy; Mining and minerals; Smelting; Machinery for mineral processing; Machinery for opening mining halls; Drilling machinery; Mineral transporting machinery; Working tools and security equipment for mining, etc.

MACHINERY

Quality control equipment, Instruments and measuring machinery; Analytical apparatus; Automatic and robotic; Metals and non-metals equipment; Hydraulic equipment; Industrial machinery and equipment; Metallurgy, Foundry; Plastic and chemical industry; Manufacturers; Telecommunication companies: Transport and equipment for transport, etc.

SAFETY AND **SECURITY**

Access Control; Biometric Technologies; Building Management Systems; Certification & Quality Control; Commercial & Residential Security: Digital Surveillance Systems; Document Security; Emergency Alarm & Warning Systems; Guard Tour Systems; Hardware Security: Identification Devices & Systems; Information & Network Security; Lens & LCD Display; Networking Surveillance Systems,





Presentations about the development trends of collective constructions and their impact on the urban plan of cities.

Educational seminars of construction. energy and technical

by experts in the field appliances

Waste and recycling trends to

Discussion on ecological construction

Conferences on the potential growth of renewable energy in kosovo

Safety and security in the workplace and beyond

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TESTIMONIALS

Mr. Shpend Ahmeti

Former Mayor of Pristina

"I am glad to be here in the inauguration of international fair of construction, technique, energy, mining furniture and real estate EXPOKOS. I would like to emphasize that is an honor for the city of Prishtina to have such a fair, taking place here. The fair serves for strengthening the cooperation between firms from Kosovo with foreign ones."

Mr. Tomislav Zvonimir Vencl

ProAkustik Secutiry, Croatia

"We will be here next time too, because we are very satisfied with the organization and everything. We have a lot of interest here, and of course we will be here again."

Mr. Zoran Vodopija

Former Ambassador of the Republic of Croatia in Kosovo

"It is a great pleasure for me to assist in the opening of this event. Croatia is present at this exhibition every year, and this is the fourth time that we participate here, and as far as I know, the results of the previous fairs have been very good for Croatian companies as well as

Mr. Christos Farmakis

Counselor for Economic & Commercial Affairs, Greek Liaison Office in Pristina

"I would like to congratulate the organizers for this exhibition and also the TIF from Thessaloniki, who offered the opportunity to the Greek companies to be present here by unveiling and promoting their various products. This is something which is happening continuously and we will support it also in the future"

Mr. Philippe Suinen

CEO of AWEX (Wallonia Foreign Trade and Investment Agency), Belgium

"Here I see that there are many opportunities for Belgium and Kosovo together to create a new win-win situation."

Mr. Turker Sankardes

Daf Kilit, Turkey

"Kosova is a very important country in the Ballkans for us. From here we are planning to send our products to all the Ballkan countries, because Kosova is in the middle of the region. Therefore, it is

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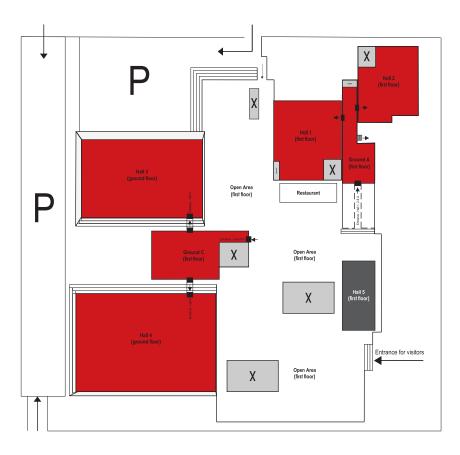








FAIR GROUND PRISHTINA





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In order to establish the most successful, productive and professional exposure at EXPOKOS 2022, please do not hesitate to contact CEO team. We will be happy to assist you.

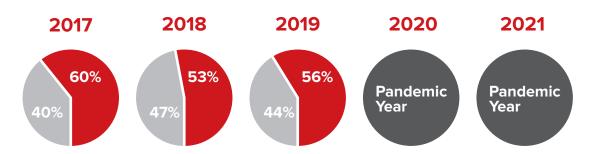
Reserve your space on time by contacting us or our partner in your country:



tel: +383 (0) 38 516 013 **mob:** +383 44 629 916 **e-mail:** info@ceokos.com **web:** www.ceokos.com

STATISTICS FROM PREVIOUS EDITIONS OF EXPOKOS FAIR

EXHIBITORS



Local Exhibitors

■ International Exhibitors

No Data - Pandemic Year

EXPOKOS	2017	2018	2019	2020	2021
Number of Exhibitors	273	304	250	/	/
Local Exhibitors	40%	47%	56%	/	/
International Exhibitors	60%	53%	44%	/	/

NR. OF PARTICIPATING COUNTRIES:

 $\textbf{EXPOKOS 2017 - 14 -} \ \mathsf{RKS}, \ \mathsf{AL}, \ \mathsf{AT}, \ \mathsf{BG}, \ \mathsf{HR}, \ \mathsf{CZ}, \ \mathsf{DE}, \ \mathsf{GR}, \ \mathsf{HU}, \ \mathsf{IT}, \ \mathsf{MK}, \ \mathsf{SI}, \ \mathsf{RS}, \ \mathsf{TR}$

EXPOKOS 2018 - 13 - RKS, AL, AT, HR, DE, GR, PL, HU, IT, MK, FR, SI, RS

EXPOKOS 2019 - 14 - RKS, AL, USA, AT, HR, DE, GR, CZ, HU, IT, MK, FR, SI, RS

EXPOKOS 2020 - Pandemic Year

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WHY SHOULD YOU EXHIBIT AT EXPOKOS FAIR?



Network Expansion

A strong interaction between exhibitors and professional visitors – including decision-making level individuals.



B2B Services

Find your best potential business partner in Kosovo and our neighbor countries through our B2B Services



Addressing topics of global impact

Insights on Recycle, Environmental and Safe & Security topics and their framing into today's business culture.



Paralel Activities

Conferences, B2C, B2B, B2G, Seminars, Workshops, Business Consulting, Info Sessions, etc.



The Balkans Gate!

